

Pre-Proposal Conference for Non-IT Staff Augmentation Services

April 25, 2016

CURRENT STATE CONTRACTS

Medical

STS155-Allied Health Staffing (11 Contracts)

MAC107-Advanced Level Provider Staffing

LDC003-Allied Health Nurse Staff (DRC)

DRC008-Allied Health STNAs

Non-Medical

MAC022-Temporary Personnel Services

DEV001-(HEAP) Temporary Personnel Services

STS155-Allied Health Staffing

Social Worker (BSW)	Certified Nursing Aide/Assistant	Occupational Therapist Assistant
Licensed Social Worker (LSW)	State Tested Nurse Aide (STNA General)	Respiratory Therapist
Social Worker (MSW)	Licensed Practical Nurse	Physical Therapist Assistant
Licensed Independent Social Worker (LISW)	Registered Nurse	Speech and Language Pathologist
Licensed Professional Counselor (LPC)	Medical Assistant	Speech and Language Therapist
Licensed Professional Clinical Counselor (LPCC)	Radiology Technologist	Occupational Therapist
Licensed Professional Clinical Counselor w/Supervision Designation (LPCC-S)	Ultrasound Technologist (Sonographer)	Physical Therapist
Licensed Chemical Dependency Counselor	Specialty Imaging Technologist (ARRT Cert.)	Medical Scheduler
Licensed Independent Chemical Dependency Counselor	Health Information Technician	Medical Secretary
Licensed Independent Chemical Dependency Counselor-Clinical Supervisor	Medical Technologist (ASCP Certified)	Medical Coder
Pharmacy Technician (Certified)	Nuclear Medicine Technologist	Medical Laboratory Technician
Phlebotomist	Paramedic Educator	Medical Laboratory Technologist
Dental Assistant	Diet Technician	Microbiologist
Dental Hygienist	Dietician	

MAC107-ALP Staffing

Physician	Psychiatric Advanced Practice Nurse
Physician Administrator 2	Psychiatric Physician
Physician Administrator 2-Correctional	Psychiatrist
Physician Administrator 3	Psychiatrist On-Call Services
Physician Assistant	Psychiatrist-Mental Health
Physician Assistant-Mental Health	Psychiatrist-Telemedicine
Physician On-Call Services	Psychologist
Physician Resident	Psychologist Supervisor
Physician Specialist	Optometrist
Physician Specialist-Mental Health	Pharmacist
Physician-Telemedicine	Pharmacy Supervisor
Nurse Practitioner	Podiatrist
Nurse Practitioner Supervisor	

LDC003-Allied Health Staffing

Health Information Technician
Health Information Technician (Medicaid)
Health Information Technician (Mental Health)
Licensed Practical Nurse (LPN)
Pharmacy Technician
Phlebotomist
Radiographer
Radiographer (Mammography-ORW Only)
Registered Nurse (RN)

DRC008-Allied Health STNA's

State Tested Nursing Aide

State Tested Nursing Aide Facilitator

MAC022-Temporary Services

Account Clerk	Database Administrator	Maintenance Repair Worker
Accountant	Delivery Worker	Office Assistant
Accounts Payable Supervisor	Document Controller	Paralegal/Legal Assistant
Accounts Receivable Supervisor	Drafting Coordinator	Payroll Accountant
Administrative Assistant	Drafting Technician	Payroll Administrator
Administrative Professional	Epidemiology Investigation Project Manager	Sanitarian Program Administrator
Administrative Secretary	Epidemiology Investigation Supervisor	Sanitarian Program Specialist
Auditor	Epidemiology Investigator	Sanitarian Specialist Supervisor
Budget Analyst	Executive Secretary	Secretary
Business Analyst	Financial Analyst	Sr. Accountant
Clerk	Food Service Coordinator	Sr. Auditor
Computer Operator	Food Service Worker	Sr. Budget Analyst
Cook	Groundskeeper	Sr. Financial Analyst
Correctional Food Service Coordinator	Health Planning Administrator	Storekeeper
Correctional Food Service Manager	Human Services Program Administrator	Switchboard Operator
Cost Accountant	Human Services Program Consultant	Tax Accountant
Custodial Worker	Laborer	Truck Driver
Customer Service Assistant	Legal Secretary	Word Processing Specialist
Data Entry Operator	Mail Clerk/Messenger	

DEV001-(HEAP) Temporary Personnel Services

Clerical Specialist 1

Clerical Specialist 2

Clerical Specialist 3

On-Site Supervisor 1

On-Site Supervisor 2

Administrative Positions Not Currently on Contract

Technical Writers	General Administrative Hearing Officer
Facilitators	Professional Conduct Hearing Officer
Technical Advisory Committee	IDEA Special Education Mediator
Quality Evaluator for Charter School	Field Observer - MSP
Parent Mentor	Grant Reader
State Diagnostic Reviewer	Item Reviewer - MSP
	Grant Reader 2 – MSP

Personal services contracts-Administered by Agencies

RFP & Future State

- Managed Service Provider Model
- Phased Implementation
- All Non-IT Temporary Staffing-one contract
- Mandatory Use Contract

ESTIMATED TIMELINE

April 25, 2016	PRE-PROPOSAL CONFERENCE
May	RFP Development
June (Mid)	Post RFP (6 WEEKS)
July/August	Open RFP
August/September	Evaluation
September	Contract Award Notification
Oct-Dec 2016	Implementation Period Phase 1 STS-155 Positions, Non-Contract Admin positions
Jan-June 30, 2017	Implementation Period Phase 2 DEV001, LDC003, DRC008 MAC022 & MAC107 Positions
JULY 1-2017	Implementation Completion Date

QUESTIONS



- Q. Are the personal services contracts with individuals and are they 1099?
- A. These are agency specific and we do not have that information.
- Q. Where can we find the using agencies on the contract?
- A. This information is not on the contract and a public records request would need to be submitted to get this information.
- Q. What are plans for the current contract holders and the temp staff?
- A. It is our intention to have the current suppliers and temp staff (on assignment) to roll into the new MSP model contract. This will help alleviate any disruption to services for our customers and have a smooth transition.
- Q. Will the new MSP handle all Medical and Administrative positions?
- A. Yes, the RFP will be written to include all Medical and Non-IT Administrative positions.
- Q. Will there be a MBE component like is currently on the MAC022 Temp staffing contract?
- A. No, the MSP will not be set aside as MBE, however, agencies will be able to get MBE credit through the requisition process.
- Q. Do you plan on mandating where the background screenings may happen?
- A. No.
- Q. Will staffing needs be considered for Statewide or Columbus only?

- A. This will consider Statewide needs.
- Q. Why did this RFP not fall under the current Knowledge Services contract?
- A. Our needs are different than IT needs. The urgent need for Medical staffing and some Administrative positions call for a different requirement than were outlined in the IT RFP.
- Q. Does the vendor need to have a portal to manage all the positions?
- A. Yes, that is the model we are considering.
- Q. Will the State be involved with the MSP and subcontractors?
- A. There will be some involvement from the State.
- Q. Will the MSP be vendor-neutral?
- A. As we are still in development, this has not been decided.
- Q. On which contract can we find the Department of Rehab & Correction dental services?
- A. DRC currently does their own contract.
- Q. Do you currently have any positions you struggle to fill?
- A. Currently, psychiatrists are the positions we most struggle to fill.
- Q. Will the current vendors be excluded from responding to the RFP?
- A. No.
- Q. Will you provide historical information?
- A. This requires a public records request.
- Q. Is there a minimum level of past performance required?

A. This has not been determined at this time.

Q. Will there be a Buy Ohio preference?

A. Ohio bid preference does not apply to RFP per the OAC.

Q. Will there be a preview option?

A. No.

Q. What will the terms of the contract be?

A. This has not yet been determined.

As of the Pre-Proposal Conference, the **ANNUAL SPEND** for each current contract is as follows:

MAC022 – 3.7 million

DEV001 – 1.7 million

STS155 – 2.6 million

LDC003 – 9 million

DRC008 – 3.7 million

* Physician annual spend is approximately 10 million

Sign in Sheet for Pre-Proposal Conference Staff Augmentation Services 4/25/16

PLEASE PRINT

Supplier Company name	Supplier Contact name	Supplier phone number	Supplier email address
Job1USA	STACIE MOSS	5676610661	Smoss@job1usa.com
CompTech	Allen Stephen	937-367-6788	stacie gmsa@att.net
Gms	Shantel Grigg	614-425-6098	gmsa@att.net
DAYKAM Management Consultants, LLC	James Davies	234-380-1246	jdavies@daykam.com
Aclock LLC	Sherri Bryant	614-824-3709	sbryant2@aclock.com
Edmeidan			
EB eBusiness Solutions, INC	Pawan Khatri	7409726457	PAWAN.KHATRI@EBUSINESS-INC.COM
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